



WISH

*Wadhvani Initiative for  
Sustainable Healthcare\**

\*An initiative of LEHS, a registered society; Registration Number: S/47696 of 2003

# The Objectives

1. **Broker knowledge and foster innovation** to scale high impact healthcare innovations.
2. **Provide blended capital solutions** to established and emerging sector leaders with innovative, holistic services and products.
3. **Enable greater engagement and committed resources** through a multi-stakeholder approach.
4. **Consolidate regional knowledge** and health status indicators for improving policy and practice.

## The Goal

### Universal Health Coverage

# WISH: Principal Activities

## Impact Accelerator

- **Tailored capital solutions** between \$ 100,000 and \$500,000 for high quality innovators
- Targeted and ongoing **management assistance** to innovators
- Database of **mentors and advisors** for Innovators
- **Shared Services Platform:** IT, accounting, capacity building, legal, scientific and technical resources
- Portfolio of successful sector leaders to **provide evidence based outcomes** for wider dissemination
- **Grand Challenges**

## Knowledge Hub

- **Mapping** of stakeholders and innovations
- **Identification of industry trends** and opportunities
- Sector Research reports
- **Policy reports:** Help entrepreneurs understand regulatory framework; recommendations for healthcare legislators
- **Comprehensive Provider Database:** Collate open-source information on stakeholders, government schemes, donors, service providers, investors, corporate partners

## Eco-system Builder

- Platform to **share best practices, challenges, gaps, requirements,** and successes; build consensus
- **Impact investor conferences** to collaborate on industry trends and opportunities
- **Philanthropist conferences** to build knowledge on sector, organizations, mechanisms and policy
- **Entrepreneur conferences** for peer-to-peer learning
- Platform for portfolio organizations to showcase work and share evidence

# WISH: AREAS OF **FOCUS** & ENABLERS

**GOAL:** Universal Health Coverage

## Areas of **FOCUS**

**Reproductive, Maternal,  
Newborn and Child  
Health**

**Preventive and Primary  
Healthcare**

**Communicable and  
Non Communicable  
Diseases**

## **ENABLERS**

**mHealth and low cost IT  
solutions**

**Health Insurance and  
Innovative Financing  
Mechanisms**

**Innovative Human  
Resource Solutions**

# Potential Outcomes over 5 years

- **Map over 2,100 healthcare innovators** and key sector stakeholders
- **Engage almost 1,300 stakeholders** in the healthcare innovation ecosystem
- Support the scale-up of approximately **40- 50 high impact healthcare innovators**
- Provide over **\$11 million in blended capital** to innovators
- Assist these innovators in **raising over \$50 million** from other sources
- Complete over **40 in-depth research reports** and thought leadership pieces
- Work with the government for the creation of a **robust health status tracking mechanism** and for more **effective implementation** of policies
- Improve health outcomes **for over 6 lakh families** who earn less than \$2 per day.

**Thank You!**



WISH

*for a healthier India!*